

Elina Networks increases physical reach to 500+ locations in India through Omnitech

Elina's products securely network hundreds of retail stores and stock broking offices across India. Through Omnitech, Elina now has a physical presence for installation and priority support across 500+ locations in India. Omnitech's enginee...

Bangalore, Karnataka, October 23, 2009 /[India PRwire](#)/ -- Elina's retail customers such as Spencer's Retail & Planet-M and broking customers like Motilal Oswal & Anand Rathi have hundreds of locations spread all over India. Using the ENPAQ Unified Gateway, these companies have securely and reliably interconnected their locations using VPN over broadband. At each location, Elina's customers control and secure their Internet link usage, and get 100% WAN uptime with auto-failover. Elina's remote support framework enables customers to manage all their remote locations with no on-site IT staff.

However IT staff must be physically present at critical times if the network is down thus preventing remote support. Omnitech's field engineers are, in these cases, Elina's extended physical arm. These engineers quickly reach the customer location, and in tandem with Elina's network specialists and NOC, ensure that the customer's network is up and running with the least possible downtime.

"As we add more retail, broking, and logistics customers, with locations all over the country, we needed a way to reach all these customer locations rapidly with high quality people. While our innovation in using standard desktops and servers reduces sparing issues, our robust remote support framework coupled with Omnitech's trained and qualified engineers allows us to respond faster to our customer's needs" says Shekar Nair, Elina CEO & MD.

"We are happy with the partnership as it would add value to our existing portfolio and helps us to expand our reach with new service offerings. This is one of the many strategic alliances which is in line with the end to end solutions Omnitech believes in" says Devarshi Buch, Executive Director Omnitech InfoSolutions Ltd.

For trading and retail companies whose loss during downtime is measurable in thousands of Rupees every minute, the Elina and Omnitech partnership provides the assurance of rapid and high-quality support response everywhere in India.

Notes to Editor

About Omnitech

Omnitech InfoSolutions Ltd is an [ISO 9001-2000](#) certified company committed to empowering global business and industry with leading-edge software and world-class support. Since our inception 20 years ago we have evolved into a Managed Service Provider par excellence, with competencies related to Business Continuity and Availability. These include Performance Management, Remote Management, Infrastructure Management and Disaster Recovery - not to mention Software Development and independent Software Testing. Through alliances with world leaders like IBM, CA, VERITAS, Borland, Cisco, Microsoft, Oracle, HP, Citrix, TASSC, APC, and Intel we are in a position to deliver contemporary solutions every time – right at your doorstep. Value-added solutions that will help your organisation achieve higher efficiencies, to prevail and prosper in the intensely competitive digital age.

About Elina

Elina Networks, founded in May 2005, is pioneering the effort in developing products and services tailored for distributed businesses. Elina Networks' innovative solutions provides a balance of security, performance, availability, and management. It delivers a network infrastructure on which distributed enterprises can transact their businesses, keeping pace with advances in technology and applications. For more information on how you can connect, secure and manage your networks, please visit us at www.elinanetworks.com.

For more information, please contact:

Prasanna Krishnamoorthy
Manager - Product Marketing
(L) +91 80 2671 2168

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