

IMT and XSIS Informatics enter into an agreement to develop markets in MP and Chattisgarh

IMT in collaboration with Bhopal based XSIS Informatics aims to cater to MP and Chattisgarh for IMT eBuild®;

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XSIS Informatics, one of the leading IT organizations with the prime objective to cater to the IT needs of customers in the Central part of India have entered into an agreement with Mumbai based IT Services Provider - **Interactive Multimedia Technologies (IMT)** to help sell IMT's proprietary ERP Product called **IMT eBuild®**; to real estate and construction clients in MP and Chattisgarh. IMT and XSIS Informatics have agreed to get into an MOU where IMT will act as technology and implementation provider and XSIS will act as business development/concessionaire to IMT and help in selling their ERP solution to end clients.

This ERP software comes packed with features that are slated to take the Real Estate and Construction to a new level. The ERP comes with certain important built-in modules such as Purchase & Stores, Sales, Architecture, Maintenance, Accounts, Engineering, and Payroll to help ease the processes of the Construction and Real Estate industry. Primarily, XSIS Informatics is a Web Solutions, hardware and networking solutions provider with a fair position in the market owing to their wide experience in the sector. Over a period of time they have developed good Client Relationships. IMT aims to cater to the MP and Chattisgarh markets with their product **IMT eBuild®**;

This business arrangement immediately catapulted into reality when the former bagged the contract of Bhopal based **Shubhalay Infrastructures Pvt. Ltd.** for development and implementation of real estate and construction web-based ERP solution **IMT eBuild®**;. Both the companies hope to work together and get many more such clients. The contract of Shubhalay Infrastructures, Bhopal was obtained at the time of signing of this MOU/Channel Partner Agreement, which is a very healthy sign. The arrangements will witness an ERP solution provider coming together with agency who has got fairly high market reach and they have a common cause which is to satisfy customers IT needs. The MOU clearly defines the roles of both the parties in this arrangement. After the arrangement, both the managements of IMT and XSIS Informatics congratulated each other and hoped for a long and mutually beneficial relationship and their start couldn't have been better (bagging the Shubhalay Infrastructures contract).

XSIS Informatics has the credentials of handling clients like Bend Joints Pvt. Ltd., Meta Lab, Global Mega Ventures Pvt. Ltd., Desai Constructions, Aakriti Dwellings Pvt. Ltd., Rishiraj Group, Sampark Alternative Solutions Pvt. Ltd., Shree Pitambara Exim (India), Samwad Broadcasting Inc., G.K. Electricals and many more. With this synergy, they also hope to cater across many more clients for all their IT needs. IMT being an experienced player in real estate and construction software solutions aims to add more value by offering customized solutions in MP and Chattisgarh.

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About IMT:

Interactive Multimedia Technologies is a premier Mumbai-India based IT Services Provider, which offers cutting-edge software, web and multimedia solutions. IMT has synchronized itself with the ever changing needs of the clients when it comes to IT requirements and has always come up with solutions that have been catalyst to the growth of the industry.

About Xsis Informatics:

XSIS is an IT Consulting Firm specializing in ERP Solutions, Web Solutions, Hardware and Networking Solutions in Central India with years of experience with different types of customers.

For more information, Please contact:

Imt Sales

BDM - Interactive Multimedia Technologies Pvt. Ltd.

You can also visit www.imtindia.com for more information.