

## Fullerton India, a part of Temasek Holdings, achieves phenomenal growth with Newgen's BPM solution

*Doubles the number of branches to 700 in five months*

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Newgen Software Technologies Limited, a market leader in Business Process Management (BPM) and Enterprise Content Management (ECM), with impeccable track record of implementing mission-critical Workflow and Document Imaging solutions, today announced the successful implementation of its BPM solution (based on Newgen OmniFlow®) at Fullerton India Credit Company Limited (FICCL). FICCL, one of the largest capitalized Non Banking Finance Companies (NBFC) in the country, has rapidly grown to 700+ branches from 350 branches, with further expansion underway. The number of users has also increased to 1560.

Speaking of Newgen's solution that has helped the FICCL in gearing up to meet its targets, Pramod Krishnamurthy, Executive Vice President, Technology, FICCL said, 'One of the key factors that has accounted for Fullerton India's rapid growth & ramping up of operations is the excellent support provided by the Newgen team. Their state of the art workflow routing and imaging system (OmniFlow) has met our dynamic requirements very well; it has enabled us to provide high level of customer service internally and externally. We look forward to a continued long-term association with them as a valuable partner in our growth.'

Newgen's implementation at FICCL covers the entire gamut of processes including loan origination and booking, collections and prospect tracking, loan against Gold and early warning processes. FICCL currently has more than 700 branches across the country. Number of concurrent users (users across the branches who can be simultaneously logged into the system) have increased to 1560 from an earlier 900 users.

Speaking of the successful implementation at FICCL, Punit Jain, Vice President - Sales and Marketing, Newgen Software Technologies, said, 'In line with our objective to be an end-to-end BPM solution provider, our solution has offered FICCL continuous process improvement, rapid results, visibility and control. With this implementation, we are glad to support FICCL in reaching its steep targets and establishing a strengthened network in India.'

Newgen OmniFlow® 5.0 is a platform independent, scalable Business Process Management solution that enables automation of organizational business processes. It is a complete software solution to design, deploy, modify, monitor and manage business processes, involving minimal programming effort, and is easily deployable thereby enabling enterprises to streamline their business processes for greater efficiencies. Built using open technologies Newgen OmniFlow® has seamless integration abilities allowing it to be introduced into almost any existing IT infrastructure.

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### **About Fullerton India Credit Company Limited**

Fullerton India Credit Company Limited, a fully owned subsidiary of Fullerton Financial Holdings,

Singapore, is the fastest growing financial services company in India with an equity capital base of US\$ 150 Mn (Rs. 7.00 bn). The company follows a relationship led, community based business model with close proximity & engagement with the customer to effectively reach out to them. In a short span of time the company has disbursed Rs over 1800 Crores, opened more than 700 branches spread across 150 locations and has more than 8000 employees on its rolls.

### **About Newgen Software**

Newgen Software Technologies Ltd. is a market leader in Business Process Management (BPM) & Enterprise Content Management (ECM), with a global footprint of about 700 installations in over 30 countries. More than 100 of these implementations are large, mission-critical solutions deployed at world's leading BFSI, BPO, and Fortune Global 500 companies.

Newgen has received many awards and analyst accolades in past few years, viz, the "Frost & Sullivan's Market Leadership Award" for Document Management & Workflow Software & Services (2006), Celent recognition as 'Significant Player' in Document Management report on Banking (2006), and been profiled in NASSCOM's Showcase of Innovation Book 2006.

Newgen, founded in 1992, is headquartered in New Delhi. The company has over 1000 employees and its software development centers are in New Delhi and Chennai. Our regional Sales and Support offices are located in India, the Middle East, Europe, Africa, and the USA. Newgen Software is an ISO 9001:2000 certified, ISO 27001 certified and CMM Level 4 company.

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